

Message Text

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PAGE 01 SINGAP 02850 050208Z

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ACTION EB-11

INFO OCT-01 EA-11 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOT-00 INR-10 NSAE-00 RSC-01 FAA-00 L-03 INRE-00

DRC-01 /047 W

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O 050132Z JUL 74

FM AMEMBASSY SINGAPORE

TO SECSTATE WASH DC IMMEDIATE 0854

INFO AMEMBASSY MANILA IMMEDIATE

LIMITED OFFICIAL USE SINGAPORE 2850

E.O. 11652: N/A

TAGS: ETRN, RP

SUBJ: CIVAIR: US-PHIL NEGOTIATIONS

REF: STATE 143099; MANILA 7938; STATE 145021

1. IN CONSIDERING VIEWS EXPRESSED REFTELS WE MUST RECOGNIZE THAT AT THIS JUNCTURE US OBJECTIVES ARE TO GET THE GOP BACK TO NEGOTIATING TABLE, HOPEFULLY WITHOUT THE ADVERSE ENVIRONMENT OF A REJECTED PAL SERVICE. AS WASHINGTON CORRECTLY POINTS OUT, THERE IS LITTLE POINT NOW IN PROPOSING FURTHER QUICK SHORT-TERM SOLUTION. THEREFORE WE MUST SEEK A PRESENTATION WHICH WILL BE MOST LIKELY TO PERSUADE GOP TO DEFER DC 10'S AND GET BACK TO NEGOTIATING TABLE.

2. USDEL INCLINED TO AGREE THAT WASHINGTON PROPOSAL THAT BOTH ROUTES AND CAPACITY BE SETTLED BEFORE DC 10'S ARE INTRODUCED NOT LIKELY TO RECEIVE FAVORABLE RESPONSE BY GOP. MOREOVER, USDEL CONTINUES TO BELIEVE THAT RELATIVE VALUES OF GUAM AND HONG KONG SUGGEST THAT IT IS NOT IN US INTEREST TO MAKE THAT SWAP, AT LEAST NOT AT THIS TIME. WE DO FEEL THAT USING UP ALL OUR LEVERAGE TO OBTAIN ONE OR TWO-YEAR CAPACITY ARRANGEMENT IS NOT IN US INTEREST AND WE SHOULD STRIVE AS MATTER OF FIRST PRIORITY TO GET CAPACITY BUTTONED UP, LEAVING ROUTE

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PAGE 02 SINGAP 02850 050208Z

MATTERS TO BE DEALT WITH LATER. THEREFORE WE FEEL THAT MANILA'S

SUGGESTION CONTAINED 7938 CAPACITY REGIME AS FIRST STEP IS NOT HARMFUL TO US INTERESTS AND STANDS SOME CHANCE OF BEING ACCEPTED BY GOP. (USDEL NOT SANGUINE ABOUT ANY PROPOSAL WHICH REQUIRES PAL TO DEFER DC 10'S BUT WE AGREE WITH MANILA THAT THEIR SUGGESTION APPEARS BEST AVAILABLE.)

3. WITH RESPECT TO ROUTES THERE ARE CLEARLY SOME OPTICS FOR GOP IN DEFERRING ROUTE DISCUSSION ON THE BASIS OF THE GOP FORMULA, I.E. ACCEPTANCE OF GUAM IN PRINCIPLE BUT WITH IMPLEMENTATION DELAYED UNTIL ROUTE QUESTION WORKED OUT. THERE IS ONE DRAWBACK TO THIS APPROACH, HOWEVER, NAMELY GOP FORMULA CLEARLY TIED TO ONE US POINT. WE MAY IN THE END DECIDE WE NEED MORE THAN ONE POINT AND, IF THIS IS A REAL POSSIBILITY, WE WOULD BE BETTER OFF WITH ROUTE MATTERS GENERALLY DEFERRED WITHOUT FURTHER SPECIFICATION.

4. OF COURSE ANY ARRANGEMENTS WOULD HAVE TO INCLUDE ASSUMPTION, EXPLICIT OR IMPLICIT, THAT STATUS QUO ON ALL CARGO SERVICES WOULD CONTINUE.
GRANT

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